

the  
**Conclave** Presents

# THE TATTLEER

Since 1975

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Cartoons Suggested by Lenny Bronstein & Jay Philpott

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**Learn your ABC's during next Conclave Webinar!** Kicking Off The 2011-12 Conclave Webinar Season will be THE ABC'S OF MSCORE! Join **Clear Channel's** SVP for Research Development **Gary Marince** and RCS Media Monitors President and CEO **Philippe Generali** for the 1st webinar of the new season, next Wednesday, 9/21 at 2P CT, presented by **RCS**. Learn how to better analyze ratings. See how you can overlay each broadcast moment with actual ratings information. Know what your audience is all about with the **RCS/Media Monitors'** programming analysis toolkit: Audience Reaction and Mscore. Get all the inside information on Audience Reaction, Mscore, Audience Migration and how this data can affect your programming decisions. Following the 'interview', there will be ample time for an audience Q/A session. Join host **Jay Philpott** of the Conclave's Board of Directors (and **Hubbard's** WARH/St. Louis) as he kicks off our fourth season of informative and educational presentations for all audio media professionals! Conclave webinars are free, but you must pre-register at <https://www.1gotomeeting.com/register/568473209>.

"There is little doubt now that the future of radio is Internet radio, and personalized radio," **Pandora** founder and evangelist **Tim Westergren** told **Kurt Hanson's RAIN Summit-Chicago**. He continued, "Listeners are discovering and embracing" Internet radio, that "technology is enabling the growth, and advertisers are flocking to" the medium. Tim believes "The music industry should be doing everything it can to encourage this shift." He says with Pandora, musicians both new and established get paid, and can use Pandora's "thumbs up" feature to build a fan base. Westergren says "nobody has a budget to market small (musical) shows, but the Internet can do that." He also says "the business model for web radio is really starting to come together", citing testimonials from a Dallas car dealer. The Pandora visionary says, "The advertising industry is recognizing that this a good place to spend money" – though there's also "a growing demand for more accurate

measurement." *COMMENT: With the entry of iHeartRadio, successful personalization inside our medium has become the industry's brass ring. No doubt Clear Channel's new product will make waves, just as Pandora has done (and Spotify, etc. intend to do). The real question is, how will 'traditional' broadcasters meet these new outposts for listeners. We'll be watching...and listening.*  
- TK

A Labor strike hit the **Chicago Hyatt Regency**, headquarters for this week's **RAB/NAB Radio Show**. The **Unite Here Local 1** claims the hotel chain doesn't treat its housekeepers well and does too much subcontracting. The union's also striking a second Hyatt in Chicago, plus facilities in L.A., San Francisco and Honolulu. The hotel says it will continue to operate as usual. This isn't the first time Radio Show attendees have faced a picket line – it happened in San Francisco in 2000, though in that case it was formed by anti-consolidation activists. *COMMENT: We haven't heard if the picket lines have impeded attendance at the Radio Show, but because a majority of attendees at events such as this tend to come from management (if not ownership), the strike has likely had negligible impact on Radio Show numbers. It WILL be interesting to see how attendees who happen to be AFTRA members approach entry into the hotel.* - TK

Have you ever considered joining the only multi-formatic non-profit educational organization in our industry? The **Conclave Board of Directors** is now searching for a ready, willing and able person to head up the Conclave's Website/Digital department. The person selected will be asked to become a Conclave Board member, and this directorship requires a minimum of 100 volunteer hours. Like with all jobs in the digital realm these days, the hours may be long but the reward is EXTRA special! To apply, email your desire to help the Conclave to Ex.Dir. **Tom Kay** (<mailto:tomk@theconclave.com>). Or call the Conclave office at 952-927-4487.

The **IBS/Columbia College High School and College Radio Conference** is September 24 in Chicago. This is the Chicago-based college's 8<sup>th</sup> annual conference for college radio and its leaders. The curriculum includes keynote **John Gehron**, now Chairman of the Advisory Board of **Merlin Media**, plus Chicago personalities **Cara Cariveau** of WTMX, WBBM morning co-host - and former Conclave TalenTrak student - **Julian Nieh**, "Special K" of WKSC, sports host **Les Grobstein** of WSCR, reporter **Charlie Meyerson** of WWWN, WLS-FM Ops Director **Michael La Crosse**, plus Time Out Chicago media critic **Robert Feder**.

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**Warner Bros.** and **Reprise Records** were shocked by the departures of numerous high-level execs, including Warner Bros. SVP of Promotion **Ron Cerrito**, Reprise SVP of Promotion **Mike Rittberg**, Reprise VP of Top 40 Promotion **Bob Weil**, Warner Bros. VP of Top 40 Promotion **Ken Lucek** and Reprise VP of Alternative Promo **Lynn McDonnell**. Several local reps were also downsized, including WB's Los Angeles Regional **Jennifer Liss** and Minneapolis-based Local **Aaron Michelson**. Leaving the Reprise side, Southeast Regional Promo Manager **Mike Wilson**, Dallas promo rep **Kathie Romero**, Cleveland/Detroit Regional **Jim Kelly**, Reprise Mid-Atlantic rep **Ed Pinka**, St. Louis rep **Kim Poole** and Denver's **Rich Garcia**. Other Warner personnel leaving include Southeast Regional Promo rep **Francesca Moro**, longtime Chicago promo rep **Bob Hathaway** and **Howard Frank**, WB's longtime Nashville rep. Out at WB's Burbank HQ is Promotion assistant **Lisa Linares** and WB/Reprise Promotion assistant **Alex Cortez**. Wisconsin native **Peter Gray** will now serve as Sr. VP of Radio Promotion for WBR and Reprise, and will also be in charge of restructuring the two giant labels. *COMMENT: Our quick figuring indicates several HUNDRED years of combined experience exited Warners & Reprise in these departures, as consolidation continues to hit the music industry hard. Rittberg, Weil, Lucek, Poole, Hathaway and so many more of the now ex-members of the Warner-Reprise labels have been regular Conclave attendees and contributors. We wish them only the best as they search out and begin their new careers. And we wish Peter, another Conclave believer, the best as he recruits his new army! - TK*

This fall **Arbitron** is assigning new market rankings, given many markets expansion/consolidating. Highlights include: Portland, ME from #168 to #90, now top 100 and probably gaining more attention from national buyers; Des Moines from #91 to #73, now ranking between Knoxville and Omaha; Jonesboro, AR from #289 to #229, up 55 spots; Corpus Christi from #137 to #111, up 26; San Antonio grows from #31 to #28; New Orleans re-enters the top 40, from #52 to #47; Jacksonville slips from #46 to #50; Ft. Smith, AR is up 15, from #175 to #160; Amarillo's up 24, from #193 to #169; Bryan-College Station's up 35, from #233 to #198. One completely new market, Hudson Valley, debuts at #39, replacing the smaller one-county Newburgh metro, and encompasses Orange, Putnam, Rockland and Westchester counties – though the new top-50 status doesn't get it PPM measurement or even continuous measurement. Diary-based Hudson Valley will see just a Spring and Fall book annually.

"Radio history took place in the Midwest, as well," is the thesis of the **Great Plains Radio Symposium** at *Kansas State University* October 14<sup>th</sup>. K-State associate professor of journalism and mass communications **Steve Smethers** says "if you open a textbook, you might get the impression that radio started on the East and West coasts, then slowly made its way to the Midwest." That not true, of course. Some of the prominent agricultural seed companies very astutely understood the potential for radio in the 1920s, and Smethers said that later, Top 40 radio sprang from Omaha native **Todd Storz**. This is the 6<sup>th</sup> annual Great Plains Radio Symposium and the theme this year is "Radio's Live Music Era."

**PLAN NOW – BUDGET NOW!** Dates for the 2012 Conclave Learning Conference have been announced. The 37th annual Conference will get underway beginning on Wednesday morning, July 18th at the **Doubletree Park Place Hotel**. A complete agenda will be announced in the winter of 2012, but you can gain entrance for just \$199 – the lowest tuition you'll find prior to next July - if you act now. Click on <http://www.theconclave.com/conclave2012reg9012011.pdf> for a 2012 Earlybird Registration form!

**Christian Music Broadcasters** presented the annual **Echo Awards** at **Momentum 2011** in Orlando (9.10.11). The winners are: Station of the Year: Major Market – WRBS/Baltimore. Medium Market – KTSY/Boise, ID. Manager of the Year: **Jason Sharp** – KTIS/Minneapolis. Program Director of the Year: Markets 1-25: **Mike Prendergast** – KLTJ/Dallas. Markets 26-100: **Dean O'Neal** – WPOZ/Orlando. Markets 101+: (tie) **Ryan Springer** – WBGL/Champaign, IL and **Steve Swanson** – WAFJ/Augusta GA. Music Director of the Year: Markets 1-25: **Mike Couchman** – WAY-FM/Denver. Markets 26-100: **Jeff Cruz** – WMHK/Columbia, SC. Markets 101+: **Joe Buchanan** – WBGL/Champaign, IL. Air Personality of the Year: Markets 1-25: **Brant Hansen** – Air1 Radio Network. Markets 26-100: **Theresa Ross** – Christian FM Network. Markets 101+: **Corey Mann** – WHPZ/South Bend, IN.

The **FCC** approved the \$2 billion plus buyout of **Citadel Broadcasting** by **Cumulus Media**. Expect the deal to close as early as tomorrow morning.

Congrats to **NRG Media** Country WYTE/Wausau-Stevens Point, WI for raising \$100,106 for the **Children's Miracle Network**. The 72-hour radiothon passed last years total by more than \$18,000.

**Cumulus** Country KHAK/Cedar Rapids, IA held its 15<sup>th</sup> Annual **Children's Miracle Network** Radiothon this week, raising more than \$180,000. KHAK has now raised over \$2 million, which helps fund local children's hospitals within the community.

Congrats to **Hubbard** Hot AC WTMX/Chicago's **Eric and Kathy** Morning Show for raising \$1,812,828 during their 12<sup>th</sup> annual radiothon benefitting **Children's Memorial Hospital**.

**Troy Research, Inc.** has entered into a definitive agreement to acquire **Mind Spin Research LLC**, a Grand Rapids, MI based internet music research company. Financial terms were not disclosed. Following the transition, Mind Spin's clients and resources will be transferred to TroyResearch.com. "The acquisition combines Mind Spin's automated research functionality with one of the largest and fastest growing radio research services. The combine companies will focus on providing a better, more comprehensive experience for clients interested in measuring, engaging and monitoring radio analytics information," said the company in a release.

**Ohio State University** is selling noncomm News/Talk WOSU-AM/ Columbus, OH to **St. Gabriel Radio** for #2 million.

Since 1989, the Conclave has presented **The Rockwell Award** - an annual lifetime achievement award - to an individual of unquestioned accomplishment inside the radio industry. At this July's Learning Conference, the Conclave recognized CBS Radio President **Dan Mason** and legendary programmer **Steve Rivers** with their Rockwell's. This coming year, the Conclave is reaching out to the entire industry throughout the nation to help select nominees for this important recognition. Do you know of a deserving industry contributor? Let us know who YOU believe to be deserving of this special honor. Nominations must be made in writing, and sent to the Conclave office via mail (4517 Minnetonka Blvd #104, Minneapolis, MN 55416), email (tomk@theconclave.com), or fax (952-927-4487) no later than 6PM CST Friday, February 10th, 2012. Anyone can nominate or be nominated, and all nominations must be accompanied by supporting evidence sufficiently detailed for the Conclave Board to render a decision (e.g., a resume; accounts of industry accomplishment; testimonials from individuals or organizations regarding the nominee's body of work and contribution, etc.)

**Clear Channel** Top 40/Mainstream WNCI and Classic Hits WZLT/ Columbus PD **Tony Florentino** is out.

**Townsquare** Top 40 WBNQ/Bloomington, IL PD/Morning host **Jason Addams** exits. He'd been with the station for a year.

**Jim Walsh** returns to **Clear Channel** Talk KFYZ-AM/Bismarck, ND for afternoons. The veteran talker takes over afternoon from **Scott Bachmeier**, who continues his weekly "Energy Matters" and syndicated "Dakota Prairie Outdoors" show on KFYZ, but will focus more attention on his farm and ranch interests. Walsh was a regular at KFYZ in 2003-2004.

**Triad Broadcasting** Country KVOX/Fargo hired **Mike Dylan** as PD/Mornings. Dylan is most recently from **Haugo** Country KIQK/ Rapid City, SD, where he did afternoons.

**Lincoln Financial** Top 40/Rhythmic KQKS/Denver promotes Programming assistant/late night personality **Michael Buhrman** to MD.

**Hubbard** Sports WXOS/St. Louis adds former **Cardinals** outfielder **Chris Duncan** to its 6-8p weeknight slot alongside the station's Cardinals Insider **Brian Stull**, effective October 3<sup>rd</sup>.

**PromoSuite Software and Interactive** promotes Sr. Account Executive **Rachel Field** to the newly created position of Dir./Sales.

**World Egg** recording artists **Mulberry Lane** kicks off their new radio program The Mulberry Lane Show on **NRG Media** Talk KKAR-AM/Omaha this Saturday from 11-noon CT.

**Joseph J. Gentile, Inc** Talk WJJG-AM/Chicago names **Matt Dubiel** as GM.

**NextMedia** Classic Hits WERV/Chicago and sister Classic Rock WRXQ have exercised a talent trade. **Mitch Michaels** will move from afternoons at WRXQ to the same slot on WERV. To complete the swap, **Zander** will move to afternoons on WRXQ. Zander will continue as PD of both stations.

**Hubbard** Hot AC KSTP-FM/Minneapolis morning co-host **Melissa Moore** exits to relocate to Nashville. She will stay with the station until a replacement can be found.

Longtime West Coast promo pro **Jack Ashton** is the new VP of Programming, Promotion, Marketing and Artist Booker for **UDetroit.com**, an online radio and TV site based in his hometown of Detroit.

Congrats to **Clear Channel** Top 40 WZEE/Madison PD **Hunter Quinn** and his wife, Shannon on the birth of their beautiful new baby daughter Lyla Christine!

**Wayne Coy**, who does mornings in suburban San Francisco at **Coast Radio** Hot AC duo KKIQ/Pleasanton, CA and KKDV/Walnut Creek, CA, and had spent many moons in the Midwest working for prestigious companies like **Midwest Communications**/Green Bay before jumping to the record side as a regional with **A&M**, will be marrying **Nancy Fragus** tomorrow...at the Oakland A's/Detroit Tigers ballgame in Oakland! Congrats!

Condolences to family and friends of former WCTC-AM/New Brunswick, NJ and WTMJ-AM/Milwaukee personality **Michael Jay**, real name Michael J. Fratantuno, who died September 5<sup>th</sup> at 71.

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# TATTLER Jobs

Nights in La Crosse, Wisconsin **Mid-West Family Broadcasting**  
La Crosse has an immediate opening on our 100,000 watt, heritage CHR, Z93 WIZM-FM. We're looking for more than a warm body. If you've got phone skills and the desire to build your personality, we want you. This position demands a strong work ethic and will involve frequent contact with the public. At least one year of live radio experience is required. Knowing your way around a prod studio is a bonus. We're in a great college town on the banks of the mighty Mississippi. What are you waiting for? Send submissions ASAP to <mailto:jeno@z933.com>

Denver's Sports Station, Sports Radio 104.3 The Fan is looking for its next great live & local morning show to launch in 2012. Here's your chance to wake up in one of America's most beautiful cities with all four major sports leagues on the prep sheet every morning. This is a 100,000 watt, 16-year heritage sports station so we are looking for a show with a proven track record of ratings success. We welcome solo hosts or teams to apply. Send resume & demo to: [denverjobs@lincolfinancialmedia.com](mailto:denverjobs@lincolfinancialmedia.com)

Y100 WNCY Green Bay; presents a grand opportunity to perform nightly on the #1 Country Powerhouse. Join an already winning team of professional talents. Live in the city that hoists the Lombardi Trophy with the station that hosts Country USA. You must be compelling, interactive, social media knowledgeable, hard working and willing to have a lot of fun. Send your materials soon to PD **Dan Stone** @ [dan.stone@wncy.com](mailto:dan.stone@wncy.com) or mail to WNCY c/o Dan Stone, 1420 Bellevue Street, Green Bay, WI 54311.

**Leighton Broadcasting** (Wild Country 99, 104.7 KCLD, Lite 99.9, 1450 KNSI) - is currently hiring for part time Promotions Assistants work a variety of hours including nights & Weekends. Leighton Broadcasting (Wild Country 99, 104.7 KCLD, Lite 99.9, 1450 KNSI) Promotions Assistants are the lifeline to all station Events such as remote broadcasts, concerts and contesting! You'll handle planning, setting up & executing events with our Air staff. A Valid Driver's license and clean driving record is required, as well as a positive attitude, and hardworking and dependable work ethic. If you want to join a fun, hardworking team that reaps Music Industry Rewards (ie. Concert Fun Buses & More) Applicants must be 18+ and desire to work in the marketing/ media industry. EMAIL your Resume and availability to [mmedford@leightonbroadcasting.com](mailto:mmedford@leightonbroadcasting.com).

**Cumulus Broadcasting** in Toledo, OH owner and operator of 8 stations (99.9 WKKO, 105.5 WWWM, 93.5 WRQN, 106.5 WLQR, 98.3 WMIM, 94.5 WXKR, 100.7 WXKRHD-2, and ToledosZone.com WXKR-HD3) has an immediate opening for a Promotions Assistant. This is a great entry level position in radio broadcasting. We are looking for an outgoing, hard working, and creative individual to join our promotions team. Ideal candidate has a flexible schedule, is energetic, efficient, and capable of multi-tasking in a lively fast paced environment. You must be able to have fun, create station exposure at concerts, sporting and cultural events and have a positive attitude in any situation. This position is part time and includes evening and weekend work with a schedule that changes weekly. A clean driving record and reliable transportation is required. The candidate must be able to lift 50 pounds. Cumulus Broadcasting is an equal opportunity employer. Interested applicants can send their resumes directly to: **Ryan Young**, Cumulus Radio Toledo/Monroe, Director of Marketing & Promotions. [ryan.young@cumulus.com](mailto:ryan.young@cumulus.com)

**Townsquare Media** of St Cloud has a current opening in our Traffic department. Our ideal candidate would have experience in the radio traffic field. Experience with Marketron would be extremely helpful. We are willing to train the right candidate but honesty, an excellent work ethic and a great attitude are a must. Townsquare Media is a 6 station radio group in Central Mn and an Equal Opportunity Employer. Please send resume's to: **Andrea Lambrecht**, 640 Lincoln Ave SE, St Cloud, MN 56340 Email: [stcloudcareers@townsquaremedia.com](mailto:stcloudcareers@townsquaremedia.com) Fax: 1-888-380-0565

**Entercom Kansas City** is seeking a highly motivated National Sales and Promotion Coordinator for our seven station cluster. The job will include clerical assistance to the Regional Sales Managers and National Sales Manager. Candidate must be familiar with multiple computer software programs including Microsoft Office, Tapweb, Adobe and Photoshop. Priorities include timely confirmation of National orders, coordination and execution of promotional requests. Address discrepancies and billing adjustments within a timely manner. Coordinate merchandising request for clients. Develop presentations and copy as needed. Work closely with the promotions department and web department on all website-related promotions. To be considered for this position, please apply online at <http://www.entercom.com> and click on "Careers".

**The Sheboygan Radio Group** (WHBL-AM, WXER-FM, WBFM-FM, WHBZ-FM) is seeking a Marketing Consultant to join our advertising sales team. If you: • Have at least two years of success in commissioned sales experience • Are knowledgeable in Microsoft Office software • Are college educated, preferably with a degree • Are a highly motivated individual • Have excellent verbal and written communications skills • Like helping people • Like to be compensated well for hard work We will provide the best training in the business, a full benefits package and a very competitive compensation package. You need to provide great prospecting skills, great customer service skills and a positive "can-do" attitude! A valid driver's license, a good driving record and a reliable vehicle required. Send cover letter and resume today to **Steve Schouten**, Director of Sales at [steve.schouten@mwcradio.com](mailto:steve.schouten@mwcradio.com); fax to Steve's attention at 920-

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458-9775 or mail it to Steve's attention at The Sheboygan Radio Group, 2100 Washington Avenue, Sheboygan, WI 53081.

If you are competitive and know sales, this is the unique job you've been searching for! Duluth's top-rated radio group is seeking a Full-Time Account Executive. Midwest Communications is the radio group that top professionals love because they are involved in the direction of the company and they can earn an OUTSTANDING living. We're looking for a team-oriented professional who can achieve sales goals & have fun doing it. We believe that to be the best you need continuous training and to set strong goals. Duties include meeting with customers, developing meaningful relationships, developing promotional ideas, attaining sales goals, researching co-op & presenting ideas to customers. Exceptional service is a must. 1-2 yrs outside sales experience preferred. Valid driver's license/vehicle required. We offer a full benefits package including a 401k plan and a very competitive compensation package. Please send resume TODAY to **Jill Stanislawski**, General Sales Manager, **Midwest Communications, Inc.**, 715 E. Central Entrance, Duluth, MN 55811 or e-mail [jill.stanislawski@mwcradio.com](mailto:jill.stanislawski@mwcradio.com) or fax your resume to 218-722-5423.

U93/WNDV South Bend is looking for a full-time production director with some part-time on-air responsibilities. Experience with Cool Edit Pro and Audio Vault helpful. Send production demo, on-air sample and resume to [Karen@u93.com](mailto:Karen@u93.com).

**Brothers Broadcasting Corporation**, a private, family owned regional broadcasting company is looking to fill the position of Production Assistant for WIBN-FM in Oxford, Indiana. The ideal candidate should have some on-air experience and be familiar with Adobe Audition and Simian. Interested candidates should email their demos to [977production@gmail.com](mailto:977production@gmail.com) or they may mail their materials to Production Opening, P.O. Box D, Rensselaer, IN 47978.

If you've ever thought about turning your passion for Cleveland sports into a career, this is your chance. ESPN 850 WKNR and ESPN 1540 KNR2 are seeking a high energy, full-time Sports Marketing Consultant. The qualified individual will generate new sales opportunities by developing relationships in order to create marketing and advertising campaigns for various businesses. The successful candidate will have strong organizational, time management, and interpersonal skills. Excellent written and verbal communication are a must. All teammates are expected to bring a positive attitude to the work place and be cooperative, productive, and to perform other such duties as may be required for the efficient operations of the stations. In addition, candidates must have proficiency with computer programs. Success will not be immediate so only candidates with a desire for a long-term career and a commitment to sustained growth in a team environment should consider this opportunity. Please send resume and cover letter to [careers@gkbsports.com](mailto:careers@gkbsports.com).

**ESPN Cleveland** (ESPN 850 WKNR and ESPN 1540 KNR2) is looking for an energetic and enthusiastic Promotions Director to coordinate all station promotional activity, including; creating, planning and carrying out the logistics of 300+ sales and programming oriented promotions per year, managing and maintaining the internship program, maintaining the web site, etc. The ideal candidate must have a good marketing mind and people skills, and be able to build lasting relationships with promotional partners. Candidate should also be a college graduate and at least two years experience in marketing, events and promotions is preferred. Must be skilled in Microsoft Word, Excel, PowerPoint, Outlook, and Photoshop. Excellent writing skills a must! This position requires a varying schedule including nights, holidays, and weekends. Please send resume and cover letter to [careers@gkbsports.com](mailto:careers@gkbsports.com).

Looking to fill a couple of voicetrack positions on 100.7 'RXQ. The two chosen will rock the southlands of Chicago six days per week playing our own brand of classic rock. Need entertainers with knowledge of the format and it's listeners. Can you make a VT show entertaining while the music is key? Can you VT and make it's sound as though you are live and in-the-moment?? Send your 2-3 minute audio file for consideration now at <mailto:beonrxq@gmail.com>. But before you do, two things to keep me in mind; -MUST be local (absolutely NO remote talent will be considered!)

-Must have at least 3+ years on-air experience in a rock format.

Develop new business accounts; service & maintain account list. Establish working relationships with individuals in the business community. Previous media sales experience and excellent interpersonal skills required. Must be willing to develop an account list of new clients. BA/BS preferred. Send resume to: **Entercom Wichita**, 2120 N. Woodlawn, Ste 352, Wichita, KS 67208, Attn: Sales Manager. No phone calls please. To be considered for this position, please apply online at [www.entercom.com](http://www.entercom.com) and click on "Careers."



**VETERAN'S DAY AT THE CLAVE?** This year's Learning Conference's attendee list not only included the usual array of industry 'new faces' but included some quintessential pros like SpotMedia Digital's **Bob Shannon**, Author/Consultant **Valerie Geller**, and Arbitron VP **Ron Rodrigues!**

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**Next Media Group, Inc**, licensee of WHBC-AM and FM, in Canton, OH, is now accepting applications for Advertising Account Executives Sales Manager. A college degree, sales and or media experience is preferred. Next Media Group, Inc, is an EOE and does not discriminate in the hiring, training or promotion of employees by reason of race, color, religion, sex or national origin. Send resumes to WHBC, General Manager, 550 Market Ave., S., Canton, OH 44702, or email to [lgawthrop@whbc.com](mailto:lgawthrop@whbc.com).

We're looking for talented radio professionals. If you are experienced in sales, programming, production, promotions, copy writing, and commercial traffic and continuity, we want to hear from you! Please email with the position you want in the SUBJECT line. Do not attach your resume. Please simply introduce yourself and include your contact information. Emails with attachments and improper subject lines will be deleted. We're looking for Sales people in the area who know how to sell local radio. No calls please. [1530wjjg@gmail.com](mailto:1530wjjg@gmail.com)

Eagle Country 99.3 in Lawrenceburg, IN has a rare opening for an afternoon drive personality. This opening is immediate. You need to love live broadcasts and getting involved in the community. Additional duties will include helping our sales department write copy and cranking out flawless production. If you don't already love Southern Indiana and country music Lawrenceburg will convert you with its picturesque town on the Ohio River just 25 miles from Cincinnati. Please forward your resume with references and a current air-check to **Melissa Murphy** @ [melissa@eaglecountryonline.com](mailto:melissa@eaglecountryonline.com).

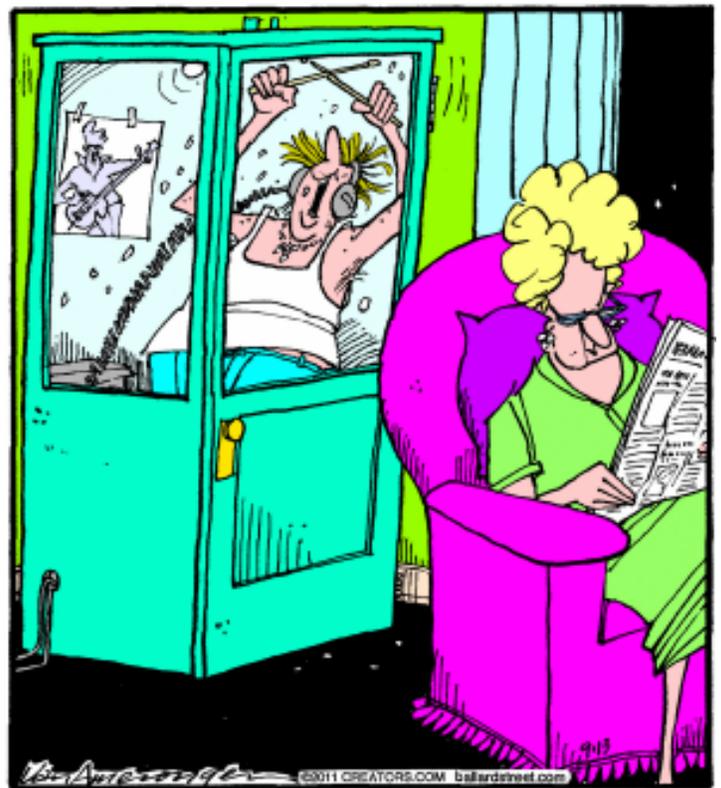
**Citadel Broadcasting Detroit** has a rare and unique senior sales position available for someone looking to join our local sales team at WDVD FM and WDRQ FM and their digital platforms. The Senior Account Manager position will be responsible for managing key accounts, new business sales and service including developing and maintaining relationships with established clients and potential new clients. Must be able to negotiate business and achieve revenue goals. Minimum five years experience in sales/marketing with a combination of key relationships with decision makers, education and experience. College Degree Preferred. Resumes must be sent to [detroitradio.job@citcomm.com](mailto:detroitradio.job@citcomm.com) and must reference Position ID: DET.SAM.SALES.090811.AA in the subject line. Any other method of submission will not be accepted except as follows: Candidates with disabilities and who need assistance in the application process may write to: WDVD/WDRQ, 3011 W. Grand Blvd., #800, Detroit, MI 48202, Attn: Human Resources, Position ID: DET.SAM.SALES.090811.AA.

93Rock has full-time opening in the Green Bay / Appleton, WI markets. Our current guy is moving up in the company and we need to fill the afternoon on-air slot and his Music Director shoes. We are just about to celebrate our first birthday, and we're looking for someone who wants to get in on the ground floor of something

special. You'll be able to make a mark, if you're willing to put in the time. Big personality, big creativity, and the ability to get noticed in public are all qualities we are looking for. This is an amazing company and an amazing market with facilities you won't find anywhere. We offer a competitive salary and a full benefits package. Email your package today to [jason.hillery@93rockon.com](mailto:jason.hillery@93rockon.com). Or mail to: 93Rock, Attn: **Jason Hillery**, 1420 Bellevue St, Green Bay, WI 54311. Please keep air checks under 3 minutes, and include a resume and cover letter.

**Midwest Communications** Digital Media Division has an immediate opening for a web designer. The candidate for this position will be working on the design and implementation of radio station websites, as well as updating and maintenance. This position is based in Green Bay, WI. Knowledge of graphic design and web design is a must, as well as HTML and Java Script. Interpersonal and organizational skills are imperative to the success of this position. The qualified candidate will be familiar with the Adobe Photoshop on a pc platform, knowledge of open source platforms is also a plus when applying. Some travel to Wausau and possibly other Midwest markets will be required. We offer a competitive salary and a full benefits package. Send your cover letter and resume TODAY to Director of Websites, **Midwest Communications, Inc.**, 557 Scott Street, Wausau, WI 54403 or e-mail [brad.ludwig@mwcradio.com](mailto:brad.ludwig@mwcradio.com).

All listings in The TATTLER represent equal opportunities and are provided free of charge. To place an ad, send particulars to: [tomk@theconclave.com](mailto:tomk@theconclave.com) no later than Wednesday evening for Thursday publication. No calls unless otherwise specified.



At home, Perry lives an under-the-radar rock 'n' roll life.